

CALL FOR PARTNERS

The type of project:
KA1 - Mobility of youth workers/Training Course

Title of project
“ToT and Coaching for Future Entrepreneurship Ambassadors”

From 01 July 2015 – 01 October 2016,
Kayseri, Turkey

The overall project is about gaining relevant practical experience in using CEFE (Competency based Economies, Formation of Enterprise) methodology after the Training of Trainers.

The project is designed to be consisted by three consequential connected activities:

1. Training course “CEFE Training of Trainers” (01– 14 September 2015) – Kayseri, Turkey
2. Coached course: “Become an Entrepreneur” (31 April – 07 May 2016) – Kayseri, Turkey
3. Online Evaluation of trainers (June 2016)

Participants will increase their knowledge about the wide range of CEFE utilization. They will gain the competence to design own tailor-made and new exercises as well as to create training programs for acquiring entrepreneurial skills. They will be mentored and coached in application to deliver a training course on “real” participants and over all will be excellent competent to raising the employment level among the youth population in Europe.

Who we are:

Coordinating and Receiving Partner: Lifos Youth Group is an informal youth group which established in 2011. Our group works as an informal learning organization, encourages young people in activities, where they can express themselves in an independent and self-management mode also searches for new, unconventional and attractive activities and solves leisure problems of young people in Kayseri.

We set out with the intention of teaching teenagers and adults how to spend their free times with cultural, social and educational activities. Our group aims at adopting national and cultural values, civil rights and citizenship duties. It lets the members become conscious about environmental problems and protection of nature. Our organization encourages and helps its members to be more social and confident individuals. We offer training courses to improve our members' creative and productive skills. Our activities and workshops aim at integrating disabled and disadvantaged people into society. We cooperate with national and international organizations.

Sending Partner: [CEFE Macedonia](#) is an association of citizens formed in 2008 in Skopje, Macedonia. We work mainly with young adults on raising entrepreneurship and self-employability skills. Also we work with institutions and other NGO's which boost and promote entrepreneurship in Europe. Our main activities are trainings and consultancy based on [CEFE Methodology](#).

Trainers:

Highly experienced trainers proved in spreading CEFE Methodology around the world.

About the Project

The project “ToT and Coaching for Future Entrepreneurship Ambassadors” is about training of trainers (members of partner NGOs) to be licensed CEFE trainers; methodology that stands for Competency based Economies, Formation of Enterprises and represents an accumulation of instruments for entrepreneurship training combined with active and dynamic approach to work

and methods of empirical learning in order to develop and improve managerial and individual skills. These young trainers, through organization of different trainings in future, will be the ambassadors, promoting and spreading the entrepreneurial spirit among young people, thus combating the problem of unemployment in the respective countries among youth population.

CEFE trainings are designed for managers at all levels, existing and future entrepreneurs, as well as all business people who want to improve professionally and personally. In addition these trainers will be trained how to write project proposals for the Erasmus+ program in future in order to organize different trainings for empowerment of youth and to be multipliers of European enterprising society.

Therefore *the main goal of the project* will be to tackle the issue of youth unemployment, stimulating unemployed young people's mobility and active participation in society. Furthermore it will stimulate young people's spirit of proactivity, innovation and entrepreneurship, as well as employability. It will bring together groups of young people from several countries, providing them with an opportunity to discuss and confront challenges regarding the entrepreneurship and being of owner of SME as a way for reduction of unemployment, while learning about each other's countries and cultures. Also the project will offer valuable chances for networking and enhancing the capacities of NGOs and exchange of experience, expertise and good practices.

Activities in the project:

1. CEFE ToT - **Content:** Experiential learning, adult learning, different training methods, the topics of the so-called "CEFE-ladder", the key CEFE exercises. Special learning objectives can be integrated upon request of the client organization. **Approach:** As soon as possible, participants of the ToT act as facilitators prepare exercises and facilitate them as trainers. Within teams of 2-3 people, each participant will practically apply 2 exercises. **Duration:** Minimum of 12 days (90 hours), **License:** After completion of a ToT the participant can obtain a confirmation of attendance. A CEFE trainer license will be issued when the participant has successfully completed a coaching in a training seminar of 5 days (35 hours) – next activity.
2. Coached Training "Become an Entrepreneur" – **Pre-condition:** Successful participation in a ToT. **Content:** Application of exercises in a training course for "real" participants, i.e. business people, business starters or other, special target groups. **Approach:** Within a team, the candidates prepare a program, exercises and all materials. They conduct the complete training. A coach supports them in preparation and during the training course, but only in very exceptional cases appears as trainer in front of the class. The coach carefully observes the performance of the candidates, using a detailed observation sheet, and gives comprehensive and detailed feed-back after the sessions (not in the plenary). The coach will finally decide if the trainee gets a CEFE license, has to undergo another coached training course or will be excluded as CEFE trainer. **Duration:** In teams of not more than 2 persons, working together, each candidate runs a CEFE course for at least 5 days.
3. Evaluation - **Content:** The master trainer and the coach (if possible, the same persons) will evaluate the candidates after ToT and after coached training. The CEFE criteria and evaluation file will be applied. Support and guidance of CEFE International certification procedure. A candidate who failed coaching might be invited to a 2nd coached training course.
4. Additional activities included in the overall project: Presenting of Erasmus+ Programme and informing youth workers and trainers about new possibilities, non-formal education and informal way of learning, using set of instruments and methods of experiential learning based on active and dynamic approach to work in order to develop and improve managerial and personal skills, project proposal writing, intercultural events, networking.

Target group: Trainers with wide practical experience. Managers and employees in institutions/NGOs for support and stimulate entrepreneurship, entrepreneurs.

Profile of participants: Analytical thinking; team spirit; good communication skills; good knowledge in business realities, management or administration – an academic degree in business administration is not formally required.

Indirect target: Employees, employer, clients, people that institutions targets for helping them become entrepreneurs or more competitive on labor market.

Objectives:

- To increase participants' competence in state of the art of CEFE application;
- Enhance familiarity with methodology recent tools and exercises;
- Develop the ability to create new exercises and training programs;
- To strengthen the capacities of NGOs in the process of taking actions for tackling the growing youth unemployment;
- To increase awareness of the value and importance of youth participation as a form of active engagement in the society, through boosting the entrepreneurial spirit, innovation and creativity;
- Observation and certification of participants for becoming licensed CEFE trainers who will work nationally and internationally;
- Strengthen the CEFE network organization through Europe and partner countries;
- Build common ideas and projects for multiplying events;

Working language: English – all participants must be able to actively communicate using English language.

Location: Kayseri, Turkey

Partners required: All interested Program countries (EU 28 + Turkey + Macedonia)

Funding: 100% for accommodation will be covered and travel costs will be reimbursed according the distance calculator http://ec.europa.eu/programmes/erasmus-plus/tools/distance_en.htm, after receiving original receipts.

If you are interested to become partner organization in our project please fulfill the attached documents:

- Mandate form for partnership agreement
- Information for the partner organization
- **Must:** PIC and necessary documents attached to participants portal <http://erasmus-plus.ro/erasmus-plus-documents-must-uploaded-urf-erasmus/>

Please: As we are applying on February 4th deadline, be as fast as possible (January 27th) in sending to us organization info and partnership document.

For further Information, please contact us: j.stalevski@gmail.com